**SOP - Delivering a Client to a Team Member** Logo, company name

Description automatically generated

We have set up our team to best serve each and every need of our clients:

**Buyers** - We have buyers specialists that can focus their time on your exact needs and give you all the time required in an extensive search for a new home. On top of that, we have a full team of licensed Realtors who can assist any day should your agent's schedule already be full at the time. We don't want you to miss the perfect home should it pop on the market at a time when your agent is already scheduled!

**Sellers** - We have developed a Team to take care of your specific needs quickly and efficiently. As the Team Lead I carefully monitor each of our licensed agents to make sure we are providing the absolute best service and marketing possible for our clients. My job is to stay on top of the marketing and presentation of your property - which is the most important aspect of selling! And we have a Team of professionals to manage the daily details of your transaction once we are in contract with a buyer. They do a much better job with the administrative details than I!

**. . . and I am always available anytime you want to talk.**