**Stepping Up! Three Minute Presentation **

We’re here to remind you about our Stepping Up! System. We started our business model over 8 years ago with Sherie Broekema. And Nancy Hennessey has been involved with us as a Team Lead for years now. We’re excited that we now have a presence in the River Campbell Office.

Stepping Up! is about Exit Strategies for Realtors and preparing your business to extract the maximum value out of it when that time comes. As I said earlier, we’ve been doing this for over 8 years. We know the various options that are available to you, and we can help even if you haven’t planned ahead.

We’ve assisted more than 25 Tucson Realtors in making this transition to working less and still earning income! We have 6 individual Long Realty Teams like Nancy’s in Southern Arizona.

In our book, retirement is a 4-letter word, and we don’t use it on our teams! That kills business, and we’d rather generate it!

Our secret is marketing and keeping your good name alive, while you play or travel. And we do all this is at our expense. We’ve already worked through the mistakes and have a system that works for you! We’re not for everyone, but we work extremely well for those whose needs fit. And we’re proven!

Also, we wrote the book on Exit Strategies, you can download your FREE copy on our website, SteppingUpUSA.com. And we’re always available for a CONFIDENTIAL consultation. Call either of us anytime.

By the way …, we’re hosting a FREE Workshop with Financial Planners tomorrow evening at 4:30 at the AZ Sands Club. Drinks and hors d’oeuvres included! But seats are limited, so call either of us after the meeting to reserve yours.

And finally, check out our Stepping Up! Podcast where you can hear other agents talk about what Stepping Up! means to them. Be sure to listen to our first episode with Sherie Broekema talking about our beginning. Just go to our website, SteppingUpUSA.com, and click on Podcasts.