**Benefits of a Team** 

Working Agents – Why Join a Team?

* Increased income due to volume
* Hot leads/referrals, consistent
* Systems and structure, details, written agreements
* Mentoring and training from Team
* Collaboration
* Added customer support and care
* Transactional support & paperwork management
* Can save transactions when personalities mesh (bring teammate in)
* Vacation and time off relief!
* Comradery, belonging, team culture
* Synergy and Energy!
* Client parties and events
* Networking events, tying into our networks
* Access to our vendors